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WELCOME TO
THE BUSINESS EXCHANGE
Premium, Private & Spacious Flexible Offices

THE BUSINESS EXCHANGE
WORKSPACE INSPIRING SUCCESS



Why TBE?

The Business Exchange creates sophisticated, spacious and high-end office space for companies of all sizes.

Our beautifully designed workspaces are home to internationally-curated artworks, which provide an imaginative backdrop for new ideas and innovation to flourish. It is a place where companies can have their bespoke, fit-out and furnished solutions while maintaining their brand identity. We provide cost-effective private offices for businesses up to 200 people, virtual office packages, coworking as well as membership products. We enable business success for companies of all sizes through our flexible workspace offerings and various business events such as; the Deep Dive Series, Intro and a range of Masterclasses. Tenants benefit from our sales and marketing services, access to investors, as well as opportunities for inclusion in press articles and appearances on The Big Small Business Show, which airs on live BusinessDay TV. Whether you are hosting a business seminar, training program or think-tank, TBE has fully-equipped meeting rooms and events space for up to 150 people. Our sophisticated yet spacious workspaces are the perfect platforms for both listed companies and smaller businesses that are looking for flexibility and business growth.



WHAT'S INCLUDED

- Flexible lease terms
- Fully-furnished offices
- High-speed fibre internet
- Coffee shops and cafés
- Utilities and cleaning staff
- Rates, Water, Aircon and Electricity
- Central printing services
- Client services and reception
- IT technician services
- Biometric security and 24/7 access
- Video conferencing and boardrooms
- Visitor parking

OTHER BENEFITS

- Cutting-edge, high-end office design
- Tailormade or branded workspace solutions
- Custom fittings and furnishings
- Separate VLAN and Internet systems
- Access to TBE offices internationally
- Connection with members via the TBE mobile App
- Access to a diverse talent pool
- Banner advertising on the TBE App
- Access to exclusive events

THE BUSINESS EXCHANGE

Some of Our Tenants



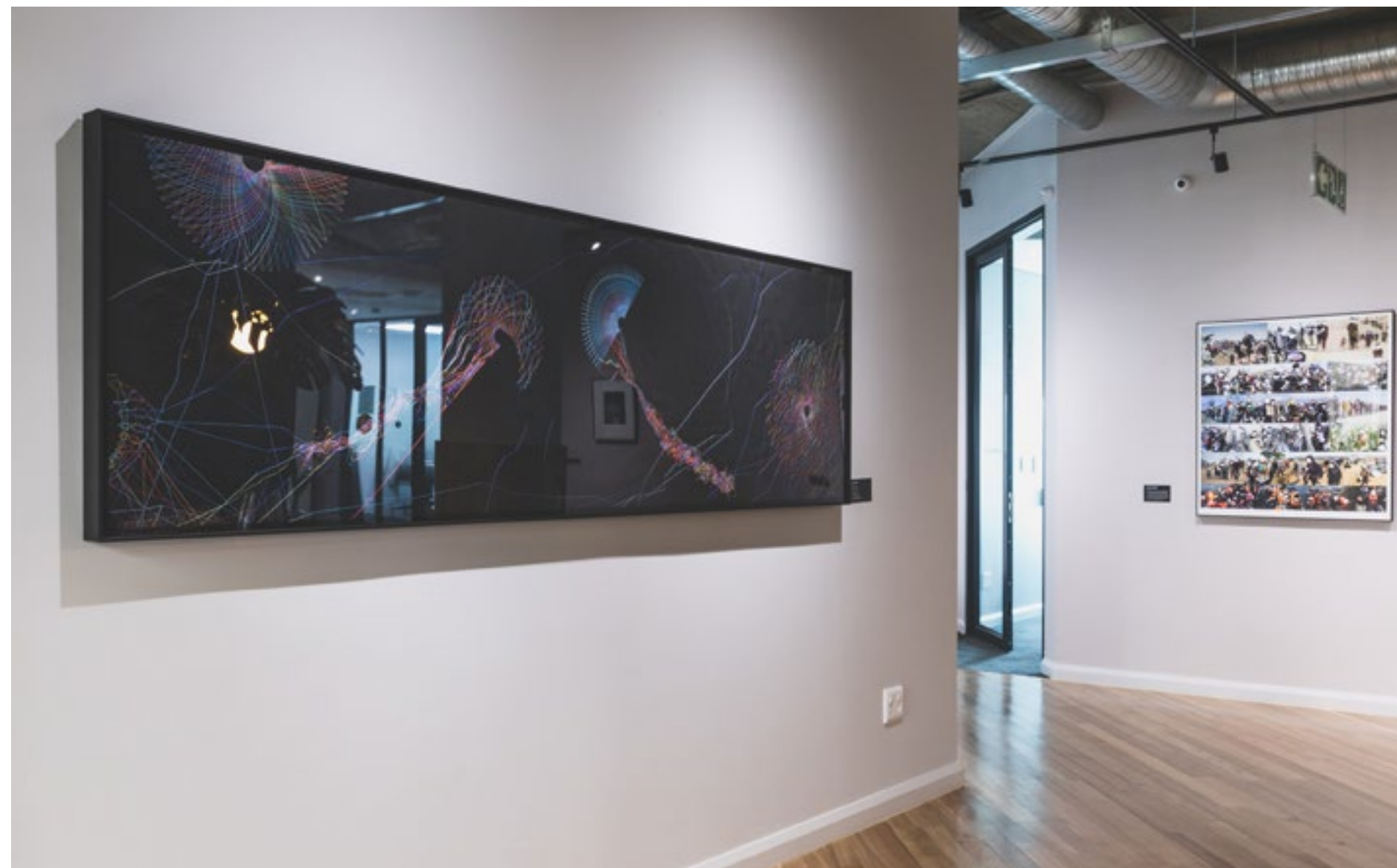
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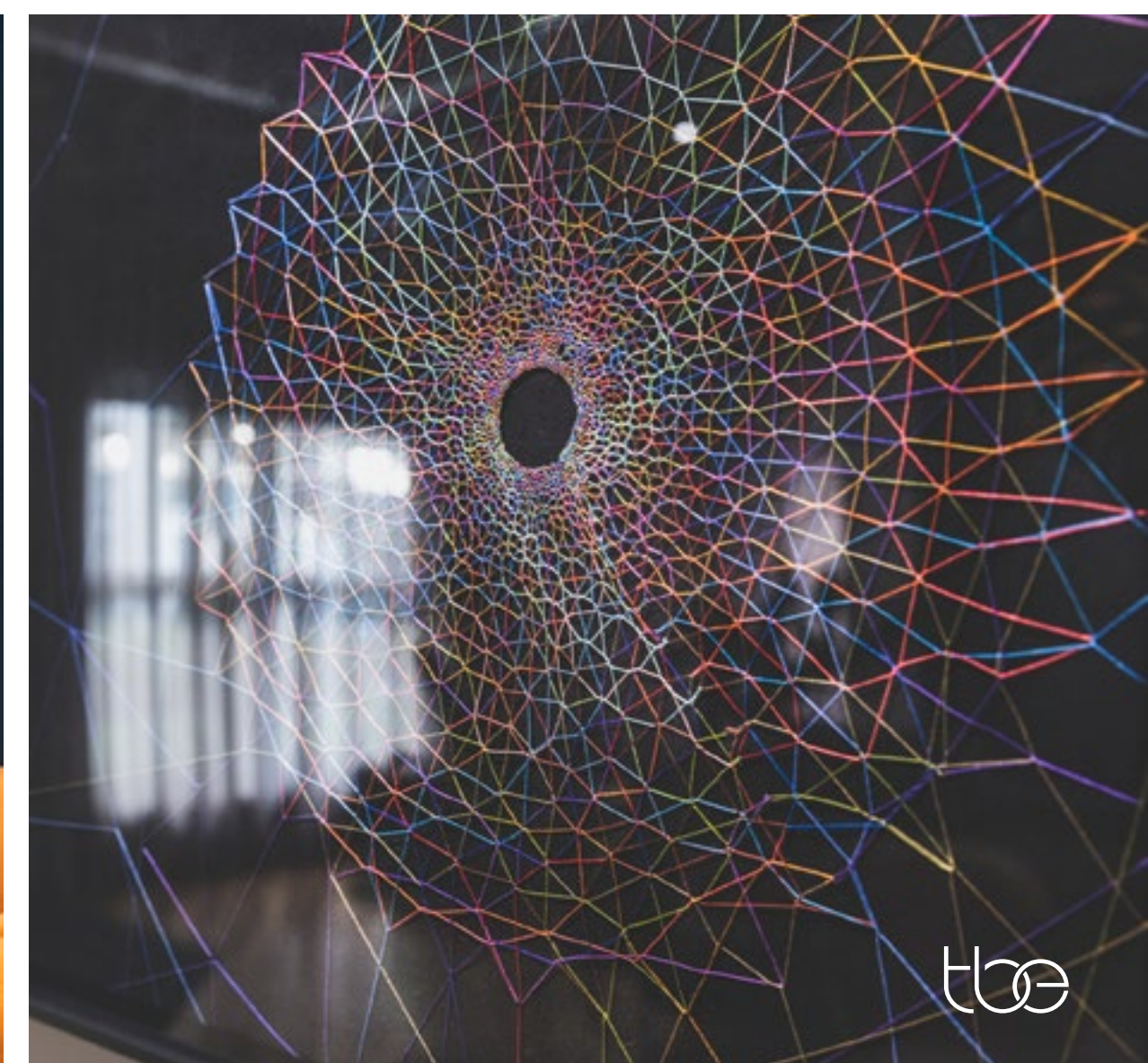
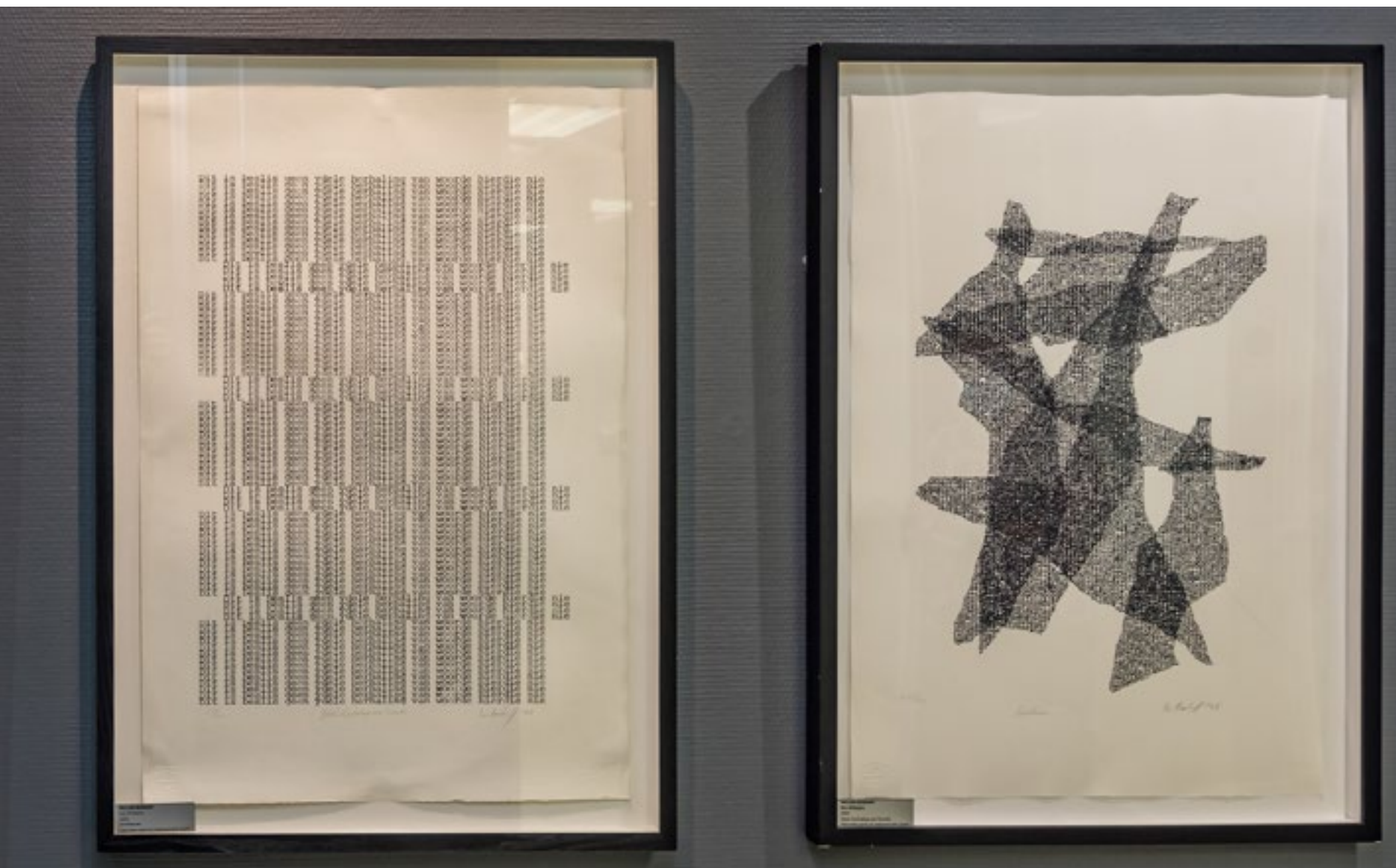
THE BUSINESS EXCHANGE

Our Signature

The Business Exchange showcases an incredible collection of international artworks. Together with Kim Lieberman, a successful South African artist, the pieces are carefully curated and exhibited in all of our workspaces.

TBE's locations include pieces by artists such as William Kentridge, Willem Boshoff, Kim Lieberman, Nina Barnett, and Bonita Alice, to name a few. Some artists have been commissioned to build installations for new TBE properties, and our focus has always been on promoting local talent.

An incredible collection
of artwork is exhibited
in our workspaces





THE BUSINESS EXCHANGE

90 Rivonia Road

Sandton, Johannesburg

+27 82 767 6315 rent@tbeafrica.com



Our Packages

 Virtual Office Space	R1 200 P.P
 Coworking Office Space	R3 300 P.P
 Private Office Space	R4 000 P.P
 Virtual Plus	R2 200 P.P
 Meeting Room	R450 hour
 Boardroom	R750 hour
 Whiskey Room	R450 hour



THE BUSINESS EXCHANGE

96 Rivonia Road

Sandton, Johannesburg

+27 82 767 6315 rent@tbeafrica.com

Our Packages

 Virtual Office Space	R1 200 P.P
 Coworking Office Space	R2 200 P.P
 Private Office Space	R4 500 P.P
 Virtual Plus	R1 500 P.P
 Meeting Room 4 seater	R450 hour
 Boardroom 10 seater	R750 hour
 Training Room	R1 900 hour





THE BUSINESS EXCHANGE

140 West Street

Sandton, Johannesburg

+27 82 767 6315 rent@tbeafrica.com



Our Packages

 Virtual Office Space	R1 200 P.P
 Coworking Office Space	R2 200 P.P
 Private Office Space	From R4 750 P.P
 Virtual Plus	R2 400 P.P
 Meeting Room 8 seater	R450 hour
 Boardroom 10 seater	R750 hour
 Boardroom 18 seater	R1 500 hour





THE BUSINESS EXCHANGE

3 Dock Road

V&A Waterfront, Cape Town

+27 82 767 6315 rent@tbeafrica.com



Our Packages

 Virtual Office Space	R1 000 P.P
 Coworking Office Space	R3 500 P.P
 Private Office Space	R4 500 P.P
 Virtual Plus	R1 500 P.P
 Main VC Boardroom 10 seater	R750 hour
 Meeting Room 8 seater	R550 hour
 Tequila Room 8 people	R450 hour





This site is under our growth.

THE BUSINESS EXCHANGE

3 Bridgeway

Century City, Cape Town

+27 82 767 6315 rent@tbeafrica.com

Our Packages

 Virtual Office Space	R1 000 P.P
 Coworking Office Space	R3 500 P.P
 Private Office Space	R4 250 P.P
 Virtual Plus	R2 000 P.P
 Training Room	R650 hour
 Tequila Room	R350 hour
 Parking	R1 200





This site is under our growth.

THE BUSINESS EXCHANGE






Park Square

Centenary Boulevard, Umhlanga, Durban

+27 82 767 6315 rent@tbeafrica.com



Our Packages

 Virtual Office Space	R1 000 P.P
 Coworking Office Space	R2 500 P.P
 Private Office Space	R4 250 P.P
 Virtual Plus	R1 500 P.P
 Boardroom	R350 hour



THE BUSINESS EXCHANGE

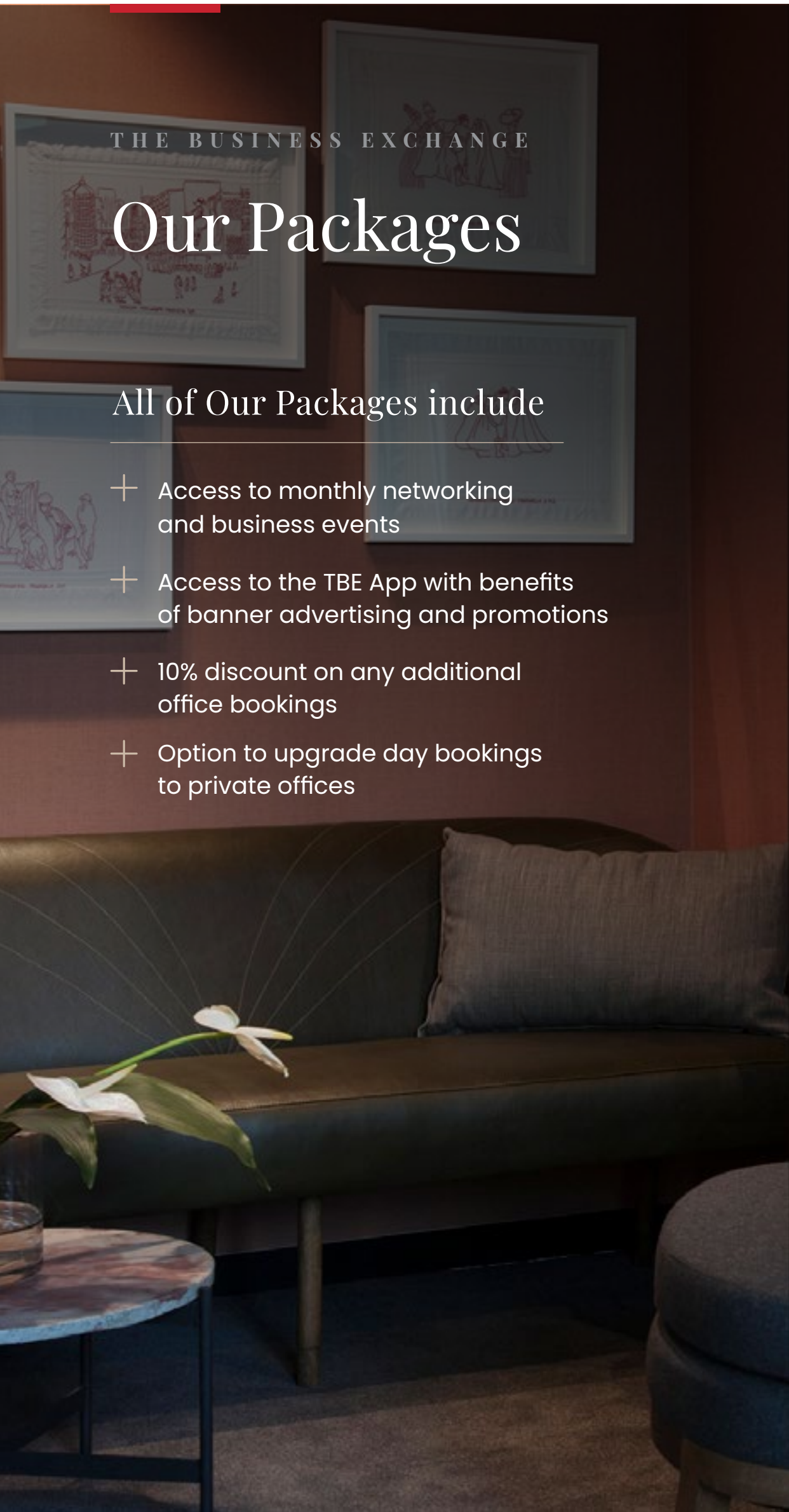
1 Cybercity

Ebene, Mauritius

+230 5844 4237 rstessap@tbeafrica.com

Our Packages

 Virtual Office Space	\$100 P.P
 Virtual Plus	\$150 P.P
 Coworking Office Space	\$200 P.P
 Private Office Space	\$400 hour
 Meeting Room	\$15 hour
 Boardroom	\$35 hour
 Whiskey Room	\$15 hour



THE BUSINESS EXCHANGE

Our Packages

All of Our Packages include

- + Access to monthly networking and business events
- + Access to the TBE App with benefits of banner advertising and promotions
- + 10% discount on any additional office bookings
- + Option to upgrade day bookings to private offices

Virtual Offices

- ✓ Prestigious business address
- ✓ Reception answering service
- ✓ Hot Desking Monday to Friday
- ✓ Up to 5 hours boardroom and VC



Co-working Spaces

- ✓ 24/7 access to open plan work areas
- ✓ Fast Uncapped Fibre connectivity
- ✓ 5 free hours of boardroom and VC
- ✓ Access to central printing services
- ✓ Access to TBE monthly events
- ✓ Access to the TBE App
- ✓ Biometric security and CCTV
- ✓ Centre Manager and reception service
- ✓ IT Technician services



Private Offices

- ✓ 24/7 access to private offices
- ✓ Solutions for 1 - 200 team members
- ✓ Fast Uncapped Fibre connectivity
- ✓ 15 free hours of boardroom and VC
- ✓ Fully-furnished offices
- ✓ Rates, air-conditioning, water & lights
- ✓ Centre Manager and reception service
- ✓ Cleaning staff
- ✓ IT Technician services
- ✓ Access to central printing services
- ✓ Access to TBE monthly events
- ✓ Access to the TBE App with benefits of banner advertising and promotions
- ✓ Biometric security and CCTV
- ✓ Coffee shops and cafés



Event Space & Meetings

- ✓ Versatile events space to rent for
- ✓ cocktail functions, product launches and presentations
- ✓ Event space from R1500/hour
- ✓ Assistance with catering
- ✓ Professional bar service and whiskey rooms
- ✓ Cutting-edge interior design
- ✓ World-renowned art collection on display
- ✓ Extensive audio-visual equipment
- ✓ Boardroom/video conferencing
- ✓ Private meeting rooms
- ✓ Meeting rooms from R350/hour
- ✓ Discounted full and half-day rates



THE BUSINESS EXCHANGE

Tailored by TBE

Our Corporate Offering

- ✓ Separate, secure VLAN and SSID. On-site IT and client support.
- ✓ Up to 70% savings on total lease costs over the lease period.
- ✓ Flexibility of leases. No more long-term commitments.
- ✓ No more wasted space and wasted rent charges.
- ✓ No major deposits or issues with new IFRS accounting standards as leases are not recorded on balance sheets.
- ✓ Tailored fittings and furniture to suit clients' needs.
- ✓ Prestigious corporate image and business address.
- ✓ Brand identity and signage opportunities with own access.
- ✓ Use of events space as well as coffee bars and restaurants.
- ✓ Full facilities management and no direct dealings with service providers.
- ✓ Fully-managed service and staffing support.
- ✓ Fully-fledged boardroom and training facilities with highest spec AV equipment.



THE BUSINESS EXCHANGE

Bespoke, Unique Tailored Office Space

Creating bespoke office space that is uniquely tailored to companies and team's needs, design preferences and style of work.

Part of TBE's core offering is providing unique tools that enable prospective clients to envision their company & teams within our spaces. Whether this involves a workspace incorporating private offices, meeting rooms, open working areas, coffee stations, phone booths, brainstorming & team huddle areas... This can all be tailormade for you and your company.

☎ +27 82 767 6315 ✉ rent@tbeafrica.com



Start-ups



Small - Medium Teams



Medium - Large Teams



Corporate Teams

THE BUSINESS EXCHANGE

Tenant Marketing, Funding & Events

Tenant Marketing

- ✓ Marketing video interviews with business owners and their teams.
- ✓ Tenants are interviewed on The Big Small Business Show which is aired on BusinessDay TV.
- ✓ Networking events where tenants connect, exchange business contacts, and share networks.
- ✓ Press releases, blog articles, and mentions in the press.
- ✓ Social media advertising of tenants to our large following and community.



Funding

- ✓ Access to investment fundraising events, where angel investors and private equity businesses gather to listen to tenants making a presentation to access potential funding.
- ✓ Investor readiness seminars presented by entrepreneurs who have raised over R100m.
- ✓ Financial needs and growth assessment, conducted by a reputable accounting and advisory firm.

Events

- ✓ Participate in the “Deep Dive” series where members gather and listen to successful entrepreneurs discuss and deliberate deep, thought-provoking business strategies.
- ✓ Attend various master classes on marketing, sales and funding. The best in their industries discuss what it takes to be a master in your specific field.

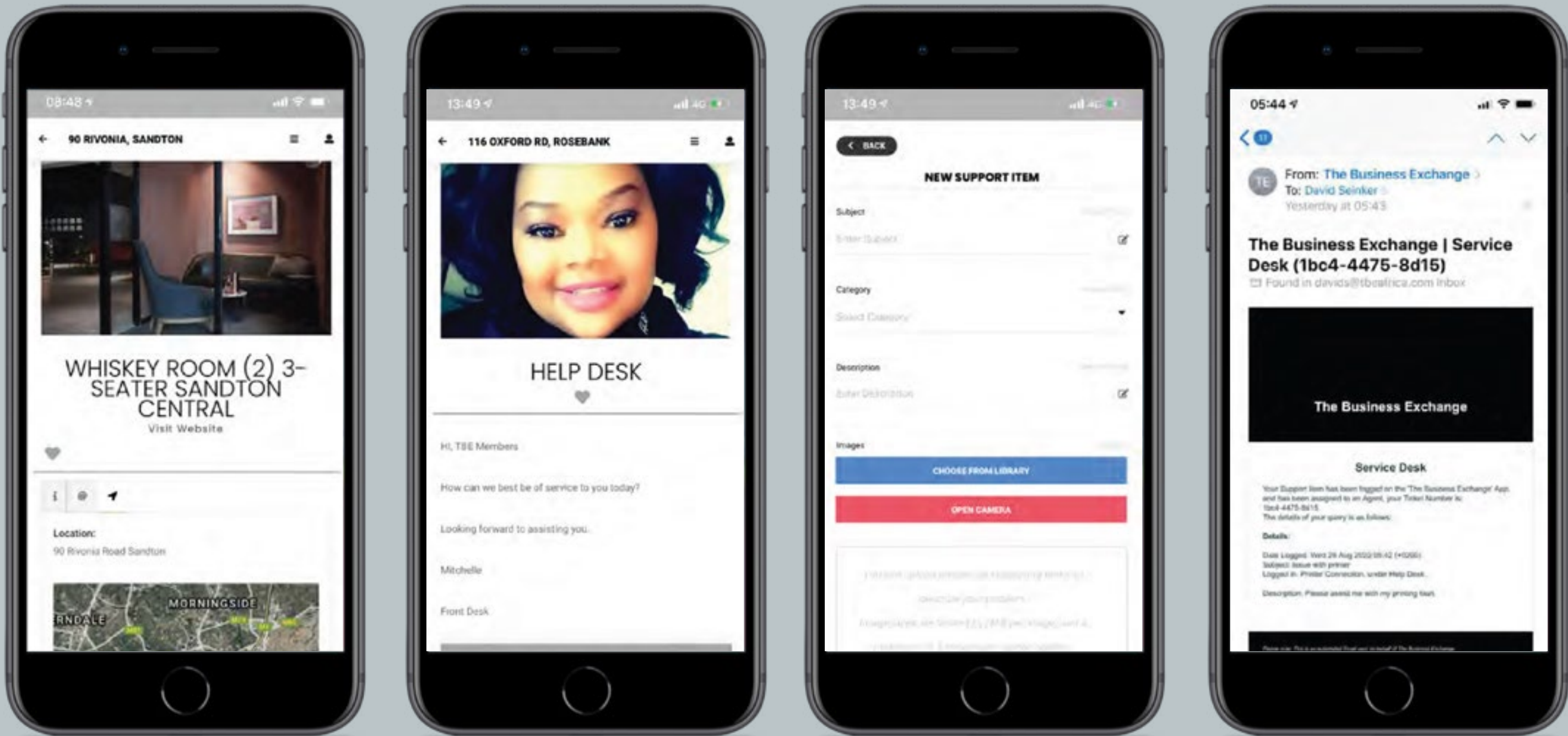


TBE App

TBE uses its own branded APP which has various capabilities, for its daily tenant management.

Features include; real-time meeting room bookings, important property messaging, key centre information, and house rules for each property. Other tools allow tenants to interact with each other. There are also classifieds and directories which assist promoting the members’ businesses.

The TBE APP enables its tenants, throughout all of its international locations to log any faults which they may be experiencing, live on the platform through its Help Desk. These requests are automatically sent to both our TBE centre staff and our IT team, who then quickly deal with the client’s request. Tenants are able to check on the status of their service enquiries by logging into the APP or by messaging our teams on the platform. Ticket numbers are generated for each item for ease of use by our clients. The Help Desk covers aspects such as the internet, printing, telephony or general maintenance issues.



THE BUSINESS EXCHANGE

TBE

Memberships

TBE currently has a membership offering for its new and existing clients.

Memberships provide clients with access to all locations throughout the portfolio. Packages range in pricing and include the usage of offices, meeting rooms, and attendance to business events. Membership includes access to Johannesburg, CapeTown, Mauritius including new locations that are set to open in Durban, Nairobi and Accra.

PLATINUM MEMBERSHIP



R500

PER PERSON | PER MONTH

Access to a co-working area at any TBE office for 4 days per month.

2 hours per month of video conferencing/
boardroom use at any TBE office.

BLACK MEMBERSHIP




R1000

PER PERSON | PER MONTH


Access to a co-working area at any TBE office for 8 days per month.

4 hours per month of video conferencing/
boardroom use at any TBE office.



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 www.tbeafrica.com